



NGCOA Mid-Atlantic Membership

Serving Golf in Virginia, Maryland & Washington, DC

Networking Communities Conferences & Education

Accelerate Platform

Connecting you with owners/operators who share the same challenges as you

Conferences

- The Golf Business Conference
- PGA Merchandise Show
- PGA Buying and Education Summit
- 3 great events for networking and education!
- **Education**

Webinars, Podcasts, White papers

Advocacy

Tracking issues in DC, Annapolis and Richmond
Legislation often directly affects the golf industry, such as with minimum wage, water issues, property taxes and more. NGCOA Mid-Atlantic Chapter tracks and lobbies on behalf of owners and operators to ensure legislation is favorable for the golf industry

Supporting National Golf Day to protect our industry and business interests

Operating Solutions

Golf Business Magazine

Official publication of the NGCOA provides solutions to grow revenue and control costs

NGCOA.ORG and ngcoamindatlantic.org
Websites

Resources include online manuals, articles, distance learning (webinars), email updates and tee time solutions

Business Programs

NGCOA directory of industry suppliers and online buyers guide, insurance services, smart buy, 401K services, HR/Payroll Solutions.

Compensation & Benefits Survey

A great tool in staffing, includes benchmarking.

Chapter Annual Meeting

Education and Networking

Top speakers, networking, golf and reception

Awards

Recognition for Private Club, Public Course, Service to Golf, Environmental Stewardship

VIP Party

Complimentary food and beverage and great networking with your colleagues

Regional Services

Mid-Atlantic Golf Business Newsletter

Official quarterly newsletter providing news, regional updates and event information

ngcoamindatlantic.org

Official website of NGCOA Mid-Atlantic Chapter includes resources for news, member directory and free job postings

Collaborating with Allied Associations

Working with CMAA, GCSSA, PGA and state golf

associations on key industry issues

Partner Program

Establishing relationships with key suppliers to partner with NGCOA Mid-Atlantic Chapter to benefit member clubs

Surveys

Conducting periodic surveys on important topics such as business practices

Rounds Growth

Player Development

NGCOA Mid-Atlantic Chapter partners with allied associations to offer player development programs including:

- Make Golf Your Thing
- Drive Chip & Putt
- PGA Junior League
- The First Tee
- Women's Golf Day

Membership Perks

NGCOA Mid-Atlantic Chapter members receive special perks from our allied associations

- Free admission to select championship golf events
- Free admission to PGA Merchandise Show
- New Members get FREE registration to Annual Meeting

Online Auction

- Opportunity to showcase your club to large audience while supporting our association

"Superintendents, Managers, Golf Professionals, & Course Owners are all feeling the pinch from challenges to our industry. Only the NGCOA brings owners and their teams to the table to lead the way. Difference-making solutions are happening here to boost cash flow. Get involved. Bring problems. Enjoy solutions."

- Damon DeVito, Affinity Management



Advocacy



Education



Allied Association Co-ops



Annual Meeting



Official Magazine



Awards



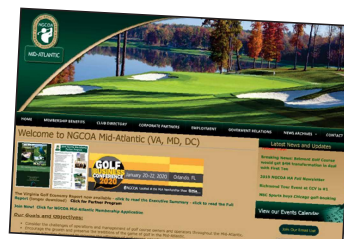
SmartBuy



Membership Perks



VIP Party



Website



Conferences



Rounds Growth



NGCOA Mid-Atlantic Membership

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Application for Membership

Golf Course/Company:

Street Address: _____ City: _____ State: _____ Zip: _____

Mailing Address (if different): _____ City: _____ State: _____ Zip: _____

Owner Name: _____ Title: _____

Phone: _____ Email (required for members-only logins): _____

Primary Contact (if different): Title: _____

Phone: _____ Email (required for members-only logins): _____

Website: _____ Tax ID# (required for cash rebates): _____

• **Two-for-One Membership** – When you join, you become a member of both the NGCOA and the Mid-Atlantic Chapter. Together, we represent you on national and local issues, help you connect with peers, and provide educational and savings opportunities. Here's your first chance to save! Save 10% on membership dues when you choose a three-year membership.

One-Year Membership Dues

- 9 Holes/Golf Range \$260
- 18 Holes \$495
- 27 Holes to 36 Holes \$750
- 3 – 5 Courses* \$975
- 6 – 10 Courses* \$1,900

*course = 18 Holes

SAVE 10% - Three-Year Membership Dues

- 9 Holes/Golf Range \$702 (save \$78)
- 18 Holes \$1,337 (save \$148)
- 27 Holes to 36 Holes \$1,605.50 (save \$178.50)
- 3 – 5 Courses* \$2,632.50 (save \$316.50)
- 6 – 10 Courses* \$5,130.00 (save \$562.50)

Type of Course (please select one):

Daily Fee Semi-private Private Resort Municipal Military Golf Range; Alternative Facility

If you operate more than one course, please attach contact information on all courses.

• **NGCOA Mid-Atlantic - Please check out the chapter's website at www.ngcoamidatlantic.org.**

• **New members get FREE registration to Annual Meeting & Education**

• **Payment - Please enclose a check made payable to NGCOA MA or pay by credit card at www.ngcoamidatlantic.org.
Mail (to address below) or email application (dnorman008@gmail.com).**

Total \$ _____

Credit Card #: _____ Exp. Date: * _____ MC/Visa last 3 digits on signature strip: _____

Credit Card Billing Address (if different from above): _____

Name on Card: _____ Signature: _____