



Administrators and Delegates Cayman Islands, August 2018

DIEGO BUSTOS

CEO BE MASS MEDIA PRODUCTIONS

"TRANSITIONING OUR SPORT INTO THE NEW MEDIA UNIVERSE THOUGH ENGAGING CONTENT"





THE NEW MEDIA PARADIGM IS...

UNLIMITED

REAL-TIME

ENGAGING

CONVERSATIONAL

MULTIMEDIA

PUBLIC FORUM.







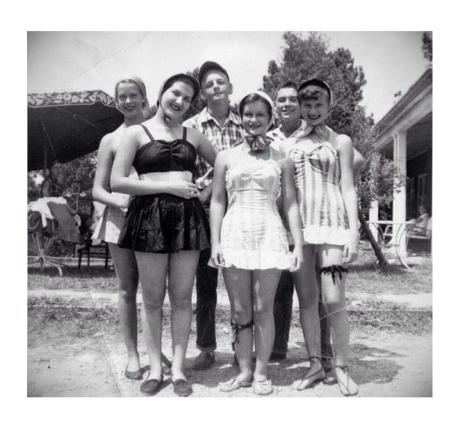






MODERN GOLF'S BIGGEST CHALLENGE...

INSPIRING THE YOUNGER GENERATION TO EMBRACE OUR SPORT.







MODERN GOLF'S BIGGEST CHALLENGE...

INSPIRING THE
YOUNGER
GENERATION TO
EMBRACE OUR
SPORT.







MODERN GOLF'S BIGGEST CHALLENGE...



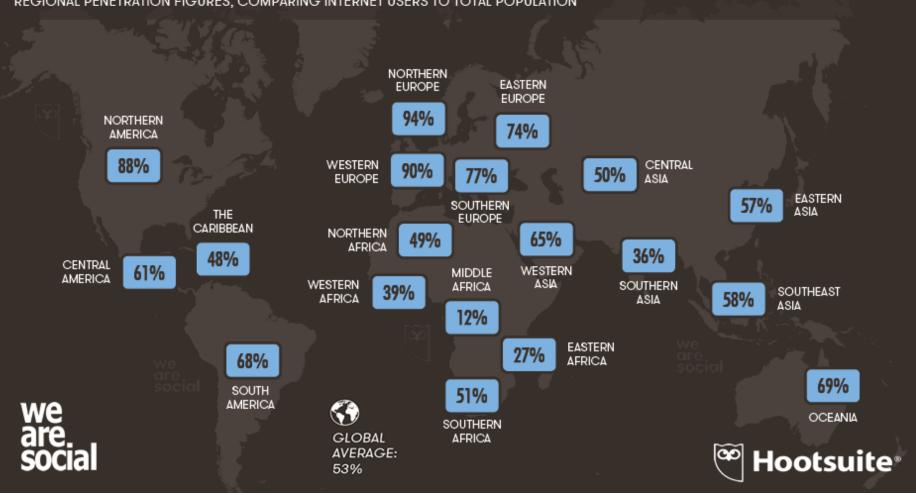






INTERNET PENETRATION BY REGION

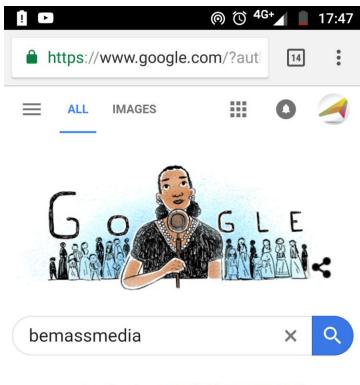
REGIONAL PENETRATION FIGURES, COMPARING INTERNET USERS TO TOTAL POPULATION











Google offered in: Español (Latinoamérica)



Chile













Diego Bustos

TV Presenter, Executive Producer, Speaker. FIA Formula E, CNN, Rolex, R&A. Travel, golf & fast cars.

Edit









View as

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Activity Log

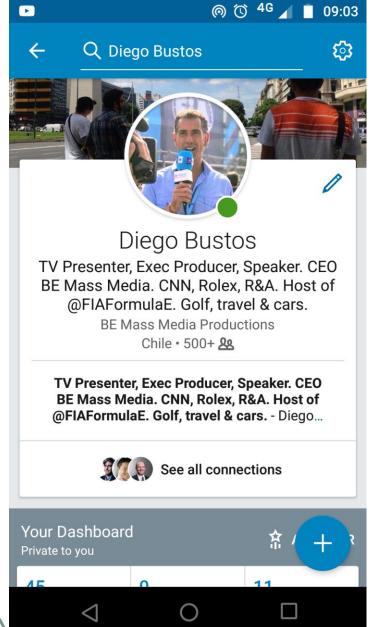
More







Linked in



















Diego Bustos 🥯

@DiegoBustosTV

TV Presenter, Executive Producer, Speaker. BE Mass Media Productions. Host of @FIAFormulaE. Travel & really fast cars. instagram.com/diegobustostv

24.9K Following **51.8K** Followers

Tweets	Tweets & replies	Media	Likes
Diego Bustos ❷ @DiegoBusto · 10h Abrazo enorme brother!			·10h ∨
	Agustín Pizá Arq. @arqpiza Replying to @DiegoBustosTV awesome brother !!!		
	< 0		





















67 profile visits in the last 7 days



Diego Bustos 😍

Public Figure

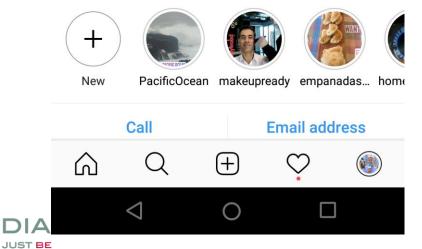
TV Presenter / Executive Producer, Speaker.

CEO BE Mass Media Productions. CNN, Rolex, R&A.

Host of @FIAFormulaE

Travel, golf and fast cars.

twitter.com/diegobustostv



WORKING FOR GOLF

INSTAGRAM

- FOUNDED
 OCTOBER 2010
- ACQUIRED BY FACEBOOK FOR \$1B IN 2012
- MARKET VALUE TODAY: \$100B



SOURCE: FACEBOOK.COM

#GOODBALLMRZUCKERBERG





KYLIE JENNER: INSTAGRAM INFLUENCER

- ALMOST 21 YEARS OLD
- NET WORTH \$900M
- +112 MILLION FOLLOWERS
- I POST = \$1 MILLION
- GOFUNDME DONATIONS
 UP TO AUG04 = \$2,153

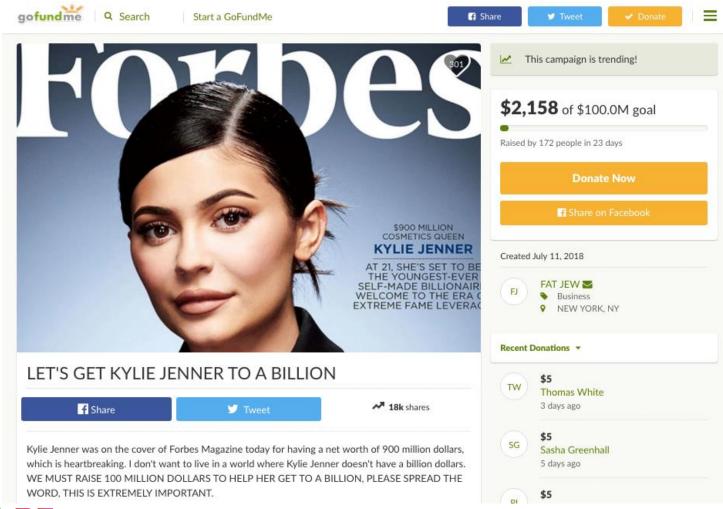








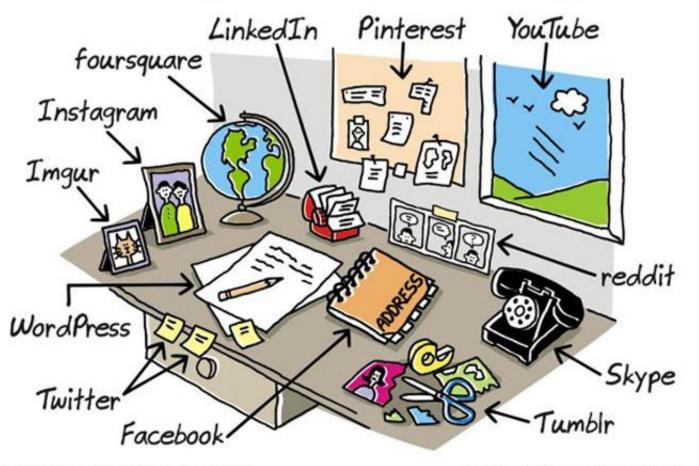
KYLIE JENNER: INSTAGRAM INFLUENCER







vintage social networking



http://wronghands1.wordpress.com

@ John Atkinson, Wrong Hands





MOVES TOWARD OPENNES NEW Texto RECOMBINING ALL KINDS RELATIONSHIP TO BODY OF SOLIAL MEDIA + OF MEDIA COLLABURATILE TECHNOLOGY READY AT HAND TEXT/VOED KNOWLEDGE CONTENT BY TOOLS WE USE EMERGING VS PRESENT AT HAND DEVKES DYNAMK NEWORK FILM COMMUNICATION SCALE ACCESS COMPUTATIONAL TRANS RICH * KET TIME PLACE INDEPENDENT DIGHTAL CROSS-DISCIPLINARY 15 EXPLOR ATIONAL BOUNDARIES LIE ALROSS PRANSFORMATIVE PROCESS - CAN USE ANDTIME TOUS, BUT NEEDS TO DIGITAL POMER PRIMATURE SYNTHESIS COMPLETER-MEDIATED EXPERIENCES BE TRANSFIRMATIVE MANY SUB-DISCIPLINES STAKEHOLDERS USERS INTER CRUSS-DISCIPLINA -new media - __creamor NEW FRUS OF EXPRESSION CONVERGENCE TEAMS -> CONSUMER NATURE OF NOU MEDIA MEDIATED NEW MEDIA EMERGING MEDS+ DISCIPLINES? NOT A NEW MEDIA SOMETHINGSHE COULD TRANS-MEDIA (Recombinant) STORIES OF MEDIA OR PROCESS? EXPERIENCE -& GOLD STANDARD/ AN EXPERIENCE - HOW IT COMES MULTIPLE THERE'S MURE OF SIANDARDS OF ERLELIENCE PLATFARMS MOONT - TOOKS DON'T MATTER alor SCHNARSHIP CROSS-DISCIPLINARY-LEARNING INTENTIONALLY PRODUCER + CONSUMER = NON MEDIA-1ST INTERACTIVITY \$ AGREENG ON VALUES! STANDARDS TO FIELD IN PROCESS PRODUCT MORE INTERACTIVE / CREATION + CONSUMPTION BEST PRACTICES CHANGEABLE / DINAMIC/IN FLUX DEMOCRANC EXCELLENCE: RARIFIED VS. CANVERBENCE, MOVES PROD TOOLS LIFESTYLE

CONVERGENCE

CREATUR

FORMAL EXPERIENCES

CONTENT - TECHNOLOGY

IN H.E. ARE DYING OLD

Rachel Smith, 2010

META-NARRATIVES PUSHING BACK ON OLD MEDIA

(RE) PRODUCTION INCLUSIVE H'S A PARTICLE AND A WAVE ... HARD TO DESCRIBE

SHAREABLE, SOCIAL -PART OF PRODUCT

FOCUS ON PROCESS IS EASIER

STORYTELLING DE INSTEAD OF INFRASTRUCTURE

THE INTEGRATION OF (DUDEWAYS) INTENTIONAL DESIGN

TRANSFORMATIVE PROCESS

TRANSFORMING THINKS WE DO ALREADY





THE NEW MEDIA PARADIGM IS...

UNLIMITED

REAL-TIME

ENGAGING

CONVERSATIONAL

MULTIMEDIA

PUBLIC FORUM.







MODERN GOLF'S BIGGEST ALLY...

NEW MEDIA AND SOCIAL MEDIA





SOCIAL MEDIA IS...

A FREE PUBLIC MARKETING RESEARCH OPPORTUNITY PLATFORM





FOLLOWERS GROWTH ON INSTAGRAM

<u>2015</u> <u>2018</u>

@rorymcilroy 532K 1.5M

@jordanspieth 318K 1.5M

@rickyfowler 508K 1.5M

@bubbawatson 189K 700K

@justinprose99 I52K 497K

@blaironealgolf 33K 308K

@shark_gregnorman 24K 115K





"SOCIAL MEDIA HAS MADE IT MUCH EASIER FOR GOLF TO CONNECT WITH A YOUNGER AUDIENCE, WHICH ALSO HAPPENS TO BE ONE OF THE BIGGEST CHALLENGES THE GOLF INDUSTRY IS CURRENTLY FACING".















Justin Thomas

@JustinThomas34

St. X grad '11 | former golfer at the University of Alabama | now on the PGA Tour | Instagram: justinthomas34 | snapchat: ilthomas34

- Joined February 2011





Yeah, so #sb2k17 is happening.. Follow it all on snap fjlthomas34





2,025 Retweets 5,746 Likes



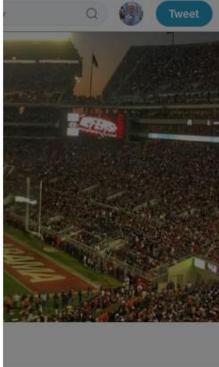












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Gary Player 0

The Black Knight, Grand Slam Golfer, Philanthropist, Father, Course Designer & Fitness Fanatic. I'm old, get over it. #family #faith instagram.com

- @ garyplayer.com
- Joined March 2009



Following

When you're disappointed not to be invited to #SB2K17.. all alone on the beach @JordanSpieth @RickieFowler @SmylieKaufman10 @JustinThomas34





5,408 Retweets 13,987 Likes













Jack Nicklaus

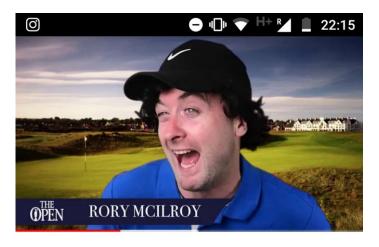






Tweet

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326,224 views









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Conor Moore

38,012 subscribers



Published on 16 Jul 2018

Tiger Woods, Harrington, Reed, DJ, Poulter, Sergio, Phil, Rory, Tommy Fleetwood, Justin Rose and Bubba Watson give there thought heading into the Open Championship at Carnoustie!

Category

 \triangleleft

Entertainment





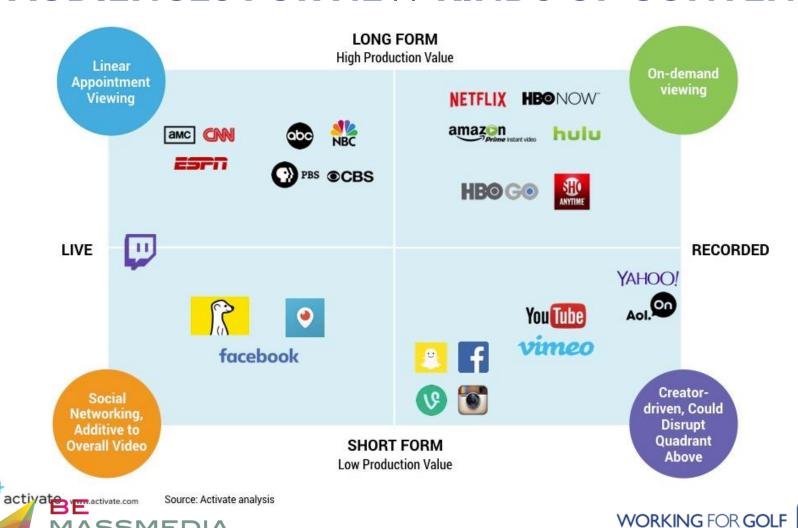
- 2.5M WORLDWIDE VIEWS
- ONLY 83K
 FOLLOWERS ON
 TWITTER







CONSUMER BEHAVIOUR HAS CREATED AUDIENCES FOR NEW KINDS OF CONTENT



JUST BE

"Discovery and PGA TOUR to create first-of-its-kind international golf service" June 2018

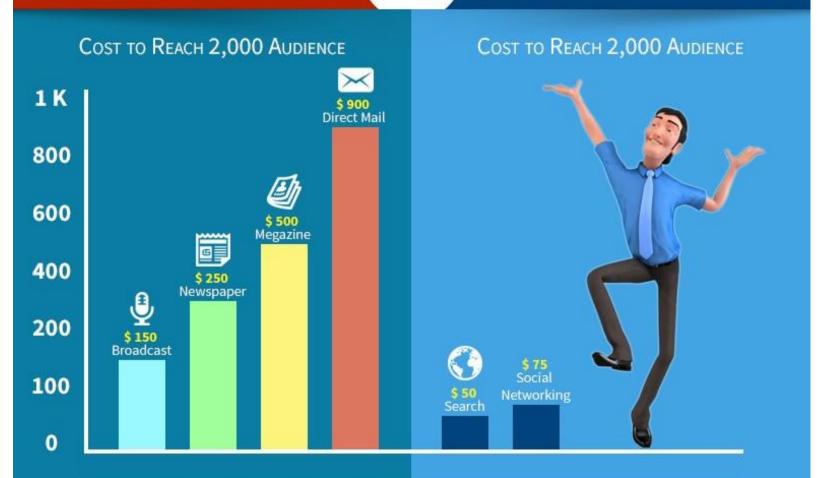






TRADITIONAL

DIGITAL



DIGITAL MARKETING WINS THIS ONE, HANDS DOWN











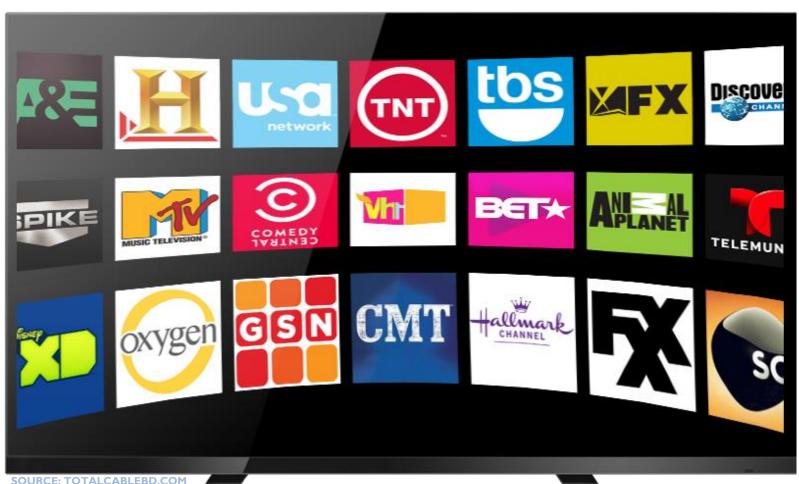
TRADITIONAL TV







TRADITIONAL TV



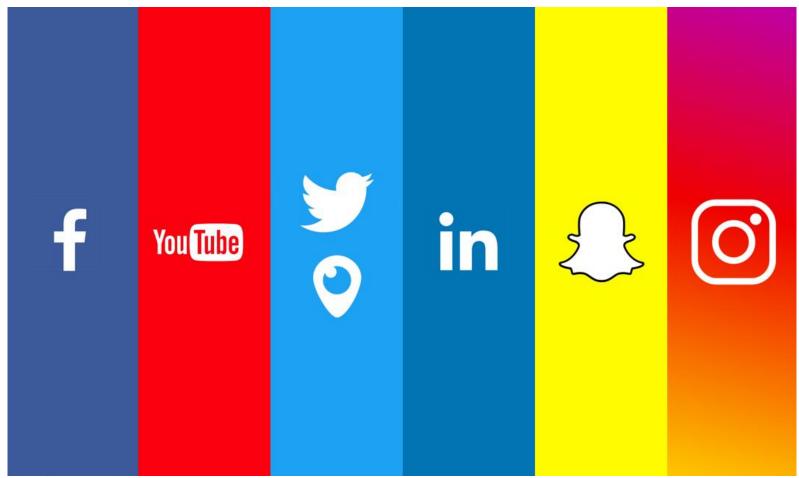








NEW MEDIA



SOURCE: LYKETIL.COM





JUSTIN BIEBER

- **DISCOVERED ON YOUTUBE IN 2008**
- **2018 NET WORTH: \$265M AT AGE 24**









#ALEXFROMTARGET

- DISCOVERED ON TWITTER IN 2014
- OVERNIGHT SENSATION





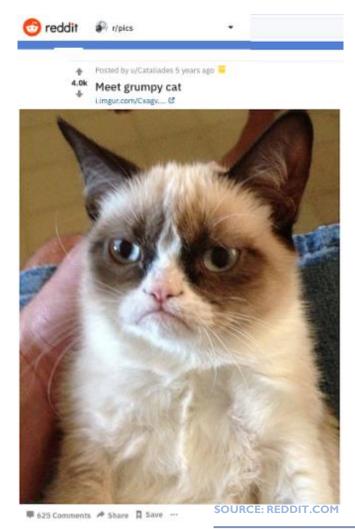
SOURCE: TWITTER.COM





#GRUMPYCAT

- DISCOVERED ON REDDIT AND TWITTER IN 2012
- WORLD FAMOUS IN 48 HOURS
- NET WORTH \$100M IN 2 YEARS





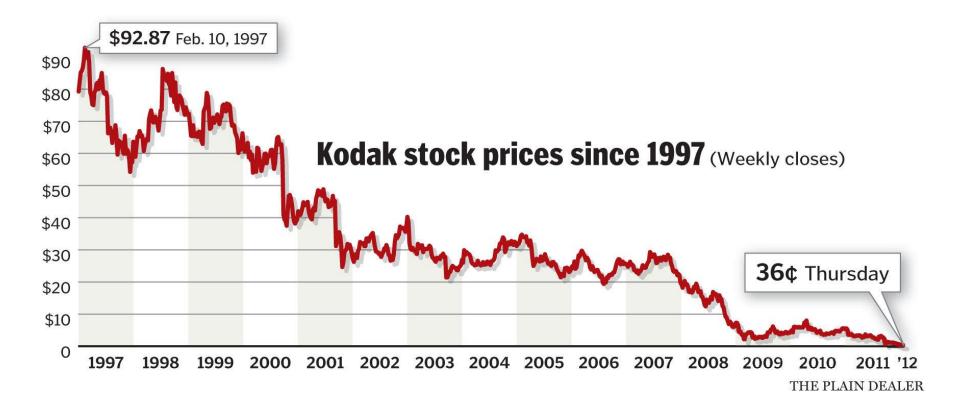




SOURCE: BUSINESSINSIDER.COM





















SOURCE: FIVERR.COM



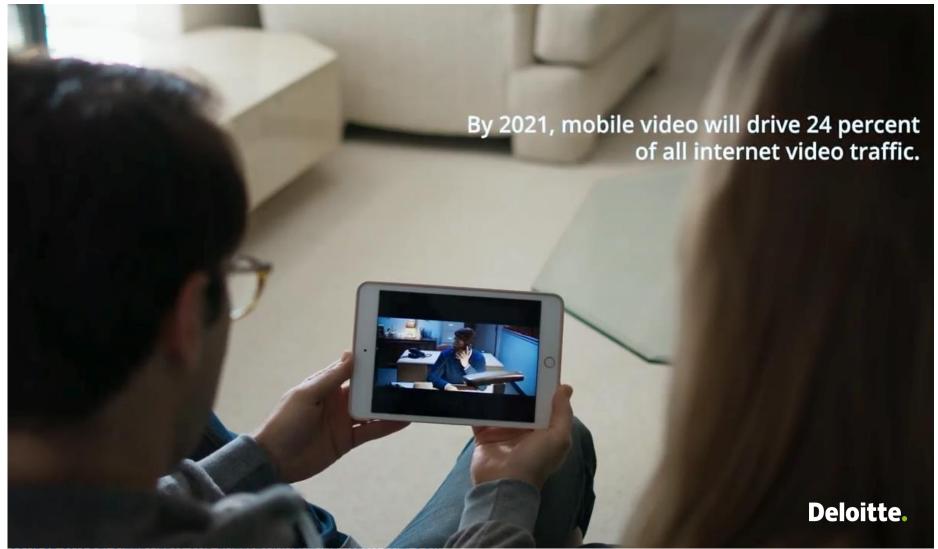




SOURCE: MDNUTTPARTNERS.COM















SOURCE: ITUNES











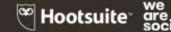




CAYMAN ISLANDS













JAN 2018

DIGITAL IN THE CAYMAN ISLANDS

A SNAPSHOT OF THE COUNTRY'S KEY DIGITAL STATISTICAL INDICATORS



TOTAL **POPULATION**



INTERNET **USERS**



ACTIVE SOCIAL MEDIA USERS



MOBILE CONNECTIONS



ACTIVE MOBILE SOCIAL USERS



61.95 **THOUSAND**

URBANISATION: 100% **THOUSAND**

PENETRATION:

THOUSAND

PENETRATION:

THOUSAND

vs. POPULATION:

153%



THOUSAND

PENETRATION:

77%



SOURCES: POPULATION: UNITED NATIONS; U.S. CENSUS BUREAU; INTERNET: INTERNET WORLDSTATS; ITU; EUROSTAT; INTERNETUVESTATS; CIA WORLD FACTBOOK; MIDEASTMEDIA.ORG; FACEBOOK; GOVERNMENT OFFICIALS; REGULATORY AUTHORITIES; REPUTABLE MEDIA; SOCIAL MEDIA AND MOBILE SOCIAL MEDIA; FACEBOOK; TENCENT; VIKONTAKTE; KAKAO; NAVER; DING; TECHRASA; SIMILARWEB; KEPIOS ANALYSIS; MOBILE: GSMA INTELLIGENCE; GOOGLE; ERICSSON; KEPIOS ANALYSIS. NOTE; PENETRATION FIGURES ARE FOR TOTAL POPULATION [ALL AGES].











INTERNET USE

BASED ON REPORTED INTERNET USER DATA, AND ACTIVE USE OF INTERNET-POWERED MOBILE SERVICES



TOTAL NUMBER OF ACTIVE INTERNET USERS



54.00 **THOUSAND**

INTERNET USERS AS A PERCENTAGE OF THE TOTAL POPULATION



87%

TOTAL NUMBER OF ACTIVE MOBILE INTERNET USERS



48.00 **THOUSAND**

MOBILE INTERNET USERS AS A PERCENTAGE OF THE TOTAL POPULATION



77%



SOURCES: INTERNET WORLD STATS; ITU; EUROSTAT; INTERNET LIVESTATS; CIA WORLD FACTBOOK; MIDEASTMEDIA.ORG; FACEBOOK; GOVERNMENT OFFICIALS; REGULATORY AUTHORITIES; REPUTABLE MEDIA; KEPIOS ANALYSIS; NOTES; PENETRATION FIGURES ARE FOR FULL POPULATION, REGARDLESS OF AGE.









JAN 2018

SHARE OF WEB TRAFFIC BY DEVICE

BASED ON EACH DEVICE'S SHARE OF ALL WEB PAGES SERVED TO WEB BROWSERS



LAPTOPS & **DESKTOPS**



MOBILE **PHONES**



TABLET DEVICES



OTHER **DEVICES**



49%

YEAR-ON-YEAR CHANGE: -10%

40%

YEAR-ON-YEAR CHANGE:

+26%

11%

YEAR-ON-YEAR CHANGE: -23%

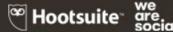
0.15%

YEAR-ON-YEAR CHANGE:

+25%



SOURCES: STATCOUNTER, JANUARY 2018, AND STATCOUNTER, JANUARY 2017.











SOCIAL MEDIA USE

BASED ON THE MONTHLY ACTIVE USERS REPORTED BY THE MOST ACTIVE SOCIAL MEDIA PLATFORM IN EACH COUNTRY



TOTAL NUMBER OF ACTIVE SOCIAL **MEDIA USERS**

54.00 THOUSAND

ACTIVE SOCIAL USERS AS A PERCENTAGE OF THE TOTAL POPULATION



87%

TOTAL NUMBER OF SOCIAL USERS ACCESSING VIA MOBILE



THOUSAND

ACTIVE MOBILE SOCIAL USERS AS A PERCENTAGE OF THE TOTAL POPULATION



77%



SOURCES: FACEBOOK; TENCENT; VKONTAKTE; KAKAO; NAVER; DING; TECHRASA; SIMILARWEB; KEPIOS ANALYSIS NOTE: PISNETRATION FIGURES ARE FOR TOTAL POPULATION, REGARDLESS OF AGE.











FACEBOOK USAGE ANALYSIS

A CLOSER LOOK AT FACEBOOK USE. BROKEN DOWN BY MOBILE USE AND SELF-DECLARED GENDER OF USERS



TOTAL NUMBER OF MONTHLY ACTIVE **FACEBOOK USERS**

ANNUAL CHANGE IN **FACEBOOK USERS** vs. JANUARY 2017

PERCENTAGE OF **FACEBOOK USERS** ACCESSING VIA MOBILE

PERCENTAGE OF **FACEBOOK PROFILES** DECLARED AS FEMALE

PERCENTAGE OF FACEBOOK PROFILES DECLARED AS MALE



54.00

THOUSAND



+8%



89%



52%



48%



SOURCE: EXTRAPOLATION OF FACEBOOK DATA, JANUARY 2018.









JAN 2018

INSTAGRAM USAGE ANALYSIS

AN OVERVIEW OF MONTHLY ACTIVE INSTAGRAM USERS, BROKEN DOWN BY GENDER



TOTAL NUMBER OF MONTHLY ACTIVE **INSTAGRAM USERS**

ACTIVE INSTAGRAM USERS AS A PERCENTAGE OF TOTAL POPULATION

FEMALE USERS AS A PERCENTAGE OF ALL **ACTIVE INSTAGRAM USERS**

MALE USERS AS A PERCENTAGE OF ALL **ACTIVE INSTAGRAM USERS**







28.00 **THOUSAND**

45%

54%

46%



SOURCE: EXTRAPOLATION OF DATA FROM INSTAGRAM (VIA FACEBOOK), JANUARY 2018. PENETRATION RATES ARE FOR LOTAL POPULATION, REGARDLESS OF AGE.

Hootsuite are social







JAN 2018

MOBILE CONNECTIONS BY TYPE

BASED ON THE NUMBER OF CELLULAR CONNECTIONS (NOTE: NOT UNIQUE INDIVIDUALS)



TOTAL NUMBER OF MOBILE CONNECTIONS MOBILE CONNECTIONS AS A PERCENTAGE OF TOTAL POPULATION

PERCENTAGE OF MOBILE CONNECTIONS THAT ARE PRE-PAID

PERCENTAGE OF MOBILE CONNECTIONS THAT ARE POST-PAID

PERCENTAGE OF MOBILE CONNECTIONS THAT ARE BROADBAND (3G & 4G)











94.66 **THOUSAND**

153%

82%

18%

54%



SOURCE: GSMA INTELLIGENCE, Q4 2017. NOTE: PENETRATION FIGURES ARE FOR TOTAL POPULATION, REGARDLESS OF AGE.

Hootsuite are

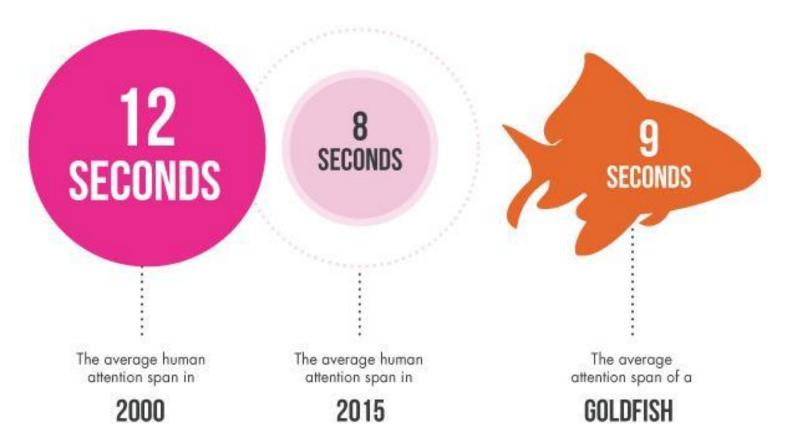








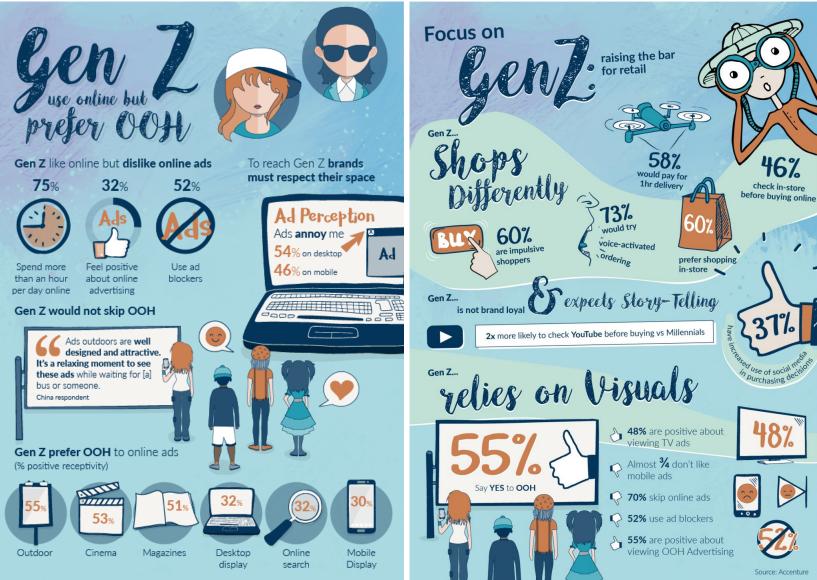
WE KNOW HUMAN ATTENTION IS DWINDLING



SOURCE: STATISTIC BRAIN



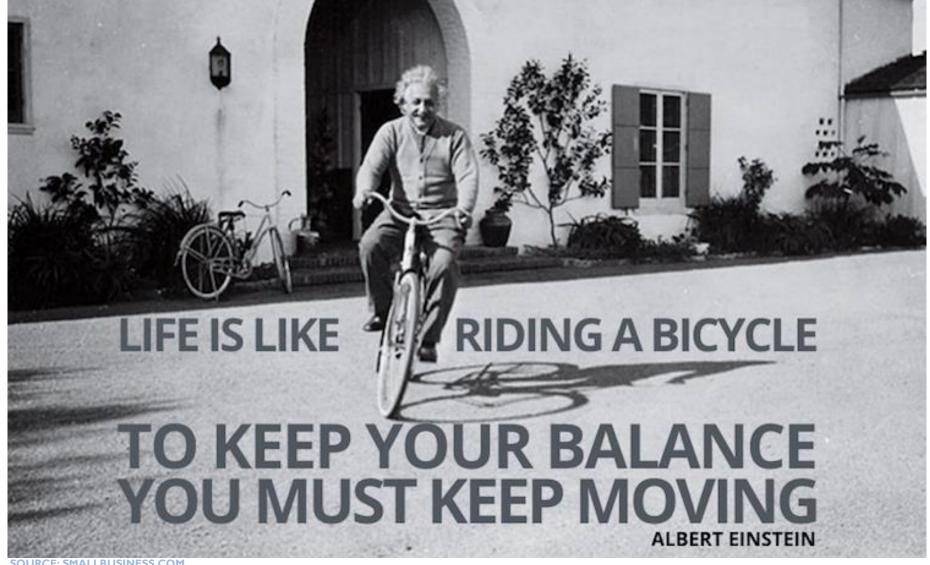




SOURCE: JDECAUX.COM

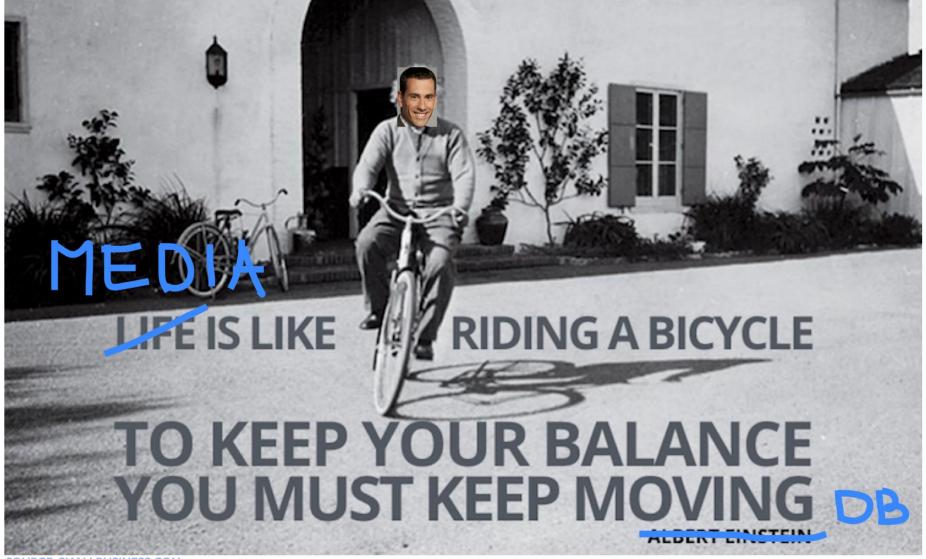












SOURCE: SMALLBUSINESS.COM







"I am in favour of constantly changing to seek to improve. I want to see a much higher proportion of the spectators at The Open in the under 25 age range and to do that we have to find ways to attract young people to attend and technology will be key to this."

SSMFDIA





Social Media & Tourism

The Impact



Social Media has made a huge impact on many areas — both personal and business. Its impact on the tourism industry in particular has been nothing short of paramount...













"TRANSITIONING OUR SPORT INTO THE NEW MEDIA UNIVERSE THROUGH ENGAGING CONTENT"

SELFIE TIME!

#caribbeangolf #randa #conference #golf360





Q Search





jordanspieth . Follow Mango Deck Cabo

jordanspieth Getting the guy @smyliekaufman10 to the finish line.. congrats brother

Load more comments

romneyvictoria ILYSM JORDAN *** (%)

_michael_buckley_ https://www.gofundme. com/5kc1nts

athul_afreedh4 which There potatoes favourite

golffused 🤚

7 (

()

147,251 likes

APRIL 14

Log in to like or comment.

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SOURCE: JORDAN SPIETH INSTAGRAM





I International Golf Conference Caribbean Cayman Islands, 2018

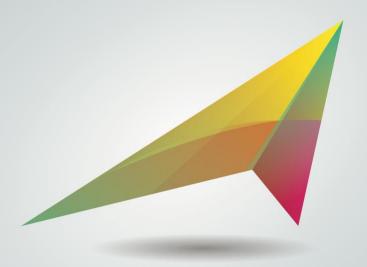












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