

## Stoneybrook at Heritage Harbour 2019 Summary Budget (Based on 947 units)

The following summary provides anticipated income and expenses for 2019 in the major categories of the association budget. As with any budget, we have used historical data, trending and our experience to develop these numbers.

<b>Income</b>	<b>2018</b>		<b>2019 Proposed</b>		<b>Change</b>	
	<b>Approved</b>					
<b>Total Income</b>	<b>1,125,583</b>		<b>1,083,230</b>		<b>-42,353</b>	
<b>Expenses</b>						
<b>Administration</b>	<b>106,561</b>		<b>109,861</b>		<b>3,300</b>	
<b>Management/On-Site Personnel</b>	<b>252,303</b>		<b>218,651</b>		<b>-33,652</b>	
<b>Gate House - Front/Back</b>	<b>121,100</b>		<b>28,150</b>		<b>-92,950</b>	
<b>Grounds Maintenance</b>	<b>193,662</b>		<b>210,326</b>		<b>16,664</b>	
<b>Recreation/Fitness</b>	<b>102,550</b>		<b>153,350</b>		<b>50,800</b>	
<b>Pool Expenses</b>	<b>70,457</b>		<b>69,350</b>		<b>-1,107</b>	
<b>Utility Expenses</b>	<b>222,139</b>		<b>220,300</b>		<b>-1,839</b>	
<b>Total Expense w/o Reserves</b>	<b>1,068,772</b>		<b>1,009,988</b>		<b>-58,784</b>	
<b>Reserves</b>	<b>56,811</b>		<b>73,242</b>		<b>16,431</b>	
<b>Total Expenses</b>	<b>1,125,583</b>		<b>1,083,230</b>		<b>-42,353</b>	
<b>Annual Maintenance Fees for 2018</b>						
	<b>Qtr 2018</b>	<b>Qtr 2019</b>	<b>Year 2018</b>	<b>Year 2019</b>	<b>Increase (Decrease) for 2019</b>	<b>Percentage</b>
Coach, Villas & SF Homes	264.97	250.00	1,059.88	1,000.01	-59.87	-5.6%
Stone Harbour Condos	225.12	210.55	900.48	842.21	-58.27	-6.5%