



**MINUTES: NORTH YORK WINTER TENNIS CLUB**

<b>Meeting:</b>	<b>Annual General Meeting</b>	<b>Meeting No.:</b>	<b>46</b>
<b>Date:</b>	<b>Dec. 7, 2023</b>	<b>Chair:</b>	<b>Todd Archibald</b>
<b>Time called to order:</b>	<b>7:05 PM</b>	<b>Secretary:</b>	<b>Sue Kormendy</b>
<b>Adjournment:</b>	<b>7:31 PM</b>	<b>Site:</b>	<b>North Bubble</b>

**Board Members present:**

Todd Archibald, Steve Andrews, Fiona Brown, Sue Kormendy, Dany Lester, Don Thomson

**Regrets:** Norman Lee

**Staff and Management Members present:**

Dave Duguay, General Manager, Kunj Shah, Assistant Manager, Tyler Prescott, Head Coach

**NYWTC Members present:** Anne Fairlie, Barbara Kalb, Robert Laham, Yenny Muslem

**Proxies:** 265

**1. Approval of the Minutes of the 2022 Annual General Meeting**

Copies of the 2022 Annual General Meeting minutes were available. Barbara Kalb moved a motion to approve the minutes of the Annual General Meeting, dated December 7, 2022. Anne Fairlie seconded the motion. MOTION CARRIED UNANIMOUSLY.

**2. President's Report**

Todd mentioned that it was the first night of Hanukkah and wished for peace and serenity during these difficult times.

Todd thanked the members present for coming, noting that Anne has been a member for 10 years. Barbara Kalb plays at Don Mills in the summer and Robert is a Gwendolyn member and is the NYTA president.

Todd also thanked the members of the board for their service and gave a brief biography of each: Steve Andrews, the Vice President, has been on the board since 2014 and also served as NYTA president.

Dave Duguay has been with the club since 1986 and General Manager since 1996.

Dany Lester, Treasurer, has a strong financial background as a former CEO of a large corporation. He has modernized the financial and accounting side of the club.

Norman Lee is an IT specialist with 30 years' experience with the provincial government.

Norman joined the club last year.

Fiona Brown is the board's legal specialist and oversees any legal issues. She has been on the board since 2016.



Sue Kormendy, secretary, records minutes of all board meetings and has been with the board since 2016.

Don Thomson is the past president and served as president for 15 years and has continued as past president for 7.

Todd himself has been on the board as president for 7 years and is a former Superior Court judge. Yenny Musalem, who will be joining the board this year, brings a huge wealth of tennis knowledge including 20 years' experience holding various directorships at Bayview Village Tennis Club. She is currently membership director there.

Tyler Prescott is the Club Pro and holds a level 4 coach certificate which is rare. He runs a strong Junior Program.

Kunj Shah is the assistant manager and has been in the position for 15 months supporting Dave. He has a degree in accounting and. He is a hard worker and a great asset to the club.

He has already saved the club money.

Todd went on to say that the cost of insurance has doubled, and it was Dave's diligence which landed the club with a financially viable option. Many insurers were not providing bubble coverage in the province after the last few years of bad weather, especially 2022.

The club currently has a 95% occupancy which is excellent considering that the membership has been reduced by 25 members twice.

The newer booking technology has provided a much more level playing field and there have been no complaints.

Anne Fairlie asked for the membership numbers which Todd confirmed at 1575.

There may be room to add back a few more members.

Todd thanked Dave and the staff who all work well together. Some staff have been with the club for 20 years. Dave has worked tirelessly to keep the club running smoothly and making it a club of choice for many people.

He further added a thank you to Dany's guidance with the club's financial aspect.

#### **4. Report of the Treasurer**

Dany confirmed that the club is audited every year. He directed the members to review the Financial Statements provided which were created by the Audit firm, Grant Thornton.

Grant Thornton has given the club operations and finances the seal of approval. They are in accordance with the Canadian accounting standards for non-for-profit organizations.

The Statement of Operations reflects a recovery of \$262K over expenses.

Dany noted that covid protocols created a deficit over the two years of shutdowns and incomplete operations. The club's plan was to recover losses within 3 years.

Overall, this has been achieved and the club is well funded for any short- or long-term expenditures.

Anne asked what the net assets were, and Dany confirmed they were \$921K.

Dany asked for approval for the Financial Statements and the appointment of Grant Thornton as auditors.



Robert seconded the motion.  
Motion carried unanimously.

##### **5. Management Report**

Dave reported that the 2022-2023 season has been very successful with people enthusiastic to play tennis after the covid years. The Membership closed August 16<sup>th</sup> which is the earliest in memory. The waiting list is expected to reach 2000 by the end of 2023.

**General:** the accounting process has been streamlined by moving to Quick Books online.

**Lottery:** the success stands at 55% with over 14,000 requests for prime time. This is a 1% improvement on the previous year.

As Todd mentioned, the club further reduced membership for this season by 25 to promote more access. The success of the lottery will continue to be monitored.

**New Projects:** the club continues its search for expansion of courts; one possibility was recently turned down.

The club continues to pursue the Bond Park Hydro lands option. There is some progress with Hydro agreeing to sell the land to the city.

**Snow:** as a precaution, the club closed for two days of high winds on December 23 & 24.

On January 25<sup>th</sup>, a major snowstorm hit and Dave, Kunj, Tyler and two other helpers worked tirelessly to clear the snow.

All three bubbles were closed for the March 4<sup>th</sup> storm. They remained closed for a day while the snow was cleared. Bond and Cassandra opened first. Dave, Kunj and Tyler worked through the night clearing snow to finally reopen the North a day later.

**Bubbles:** the reserve fund study which is completed annually to evaluate the current and future needs of the club has confirmed the club is on track to complete any future capital projects.

The south bubble was sent for repairs over the summer and will last for a few more years.

**Staff:** Dave noted that Kunj had been hired September 6<sup>th</sup> of 2022 and has been a great asset to the club.

He also thanked the senior staff, Andrew, Barb and Bev along with the 20 other staff who work at the three locations and whom the members deal with the most. They are all hard workers and very dedicated.

Dave thanked everyone for coming and wished everyone a successful winter.



**Questions:** Anne asked what the cost for a new bubble would be; Dave said around \$265K with labour adding to the cost.

**6. Election of Board Members:**

Todd read the names of the proposed Slate which was provided as part of the AGM package. Yenny will join once the Slate has been approved.

Robert proposed the Slate for the 2023- 2024 season:

Todd Archibald, Steve Andrews, Fiona Brown, Sue Kormendy, Norman Lee, Dany Lester, Yenny Musalem & Past President, Don Thomson.

Barbara seconded the motion.

Motion carried unanimously.

Anne asked if ONCA will affect the nominations. Todd confirmed it would not.

**7. Other Business:**

Todd opened the floor for questions.

**Lessons:**

Anne asked why there were no group lessons for half of the 2022-2023 season.

Todd responded that there is always an in between period when lessons aren't scheduled partly due to court availability.

**Courts:**

The need for more courts has been on the books for many years.

The club has pursued many proposals for more courts over the years.

The City, after 8 years, is finally starting to resolve the Hydro lands area at Bond Park.

More recently a city request to bubble more courts at a club was turned down by the club itself.

Anne also asked how many courts would be added if the Hydro lands area becomes available. Dave said that probably 3 would be the maximum, however, the final number will be determined once the planning starts.

Robert asked if there was any court availability for OTA's Junior Tournament and Dave confirmed that there isn't.

Barb asked if there was a possibility for clay courts but the costs for the constant maintenance and subsequent loss of court time pre-empt the installation of clay courts.

**8 Adjournment: 7:31 PM**