



2020 North Carolina GCOA Membership

Serving Golf in North Carolina

Networking Communities and Conferences

Accelerate Platform

Connecting you with owners/operators who share the same challenges as you

Conferences

- The Golf Business Conference
- PGA Merchandise Show
- PGA Fashion and Demo Show
- RevCon (Technology & Operations)
- 4 great events for networking and education!

Advocacy

Tracking issues in DC and Raleigh

Legislation often directly affects the golf industry, such as with minimum wage, water issues, property taxes and more. NGCOA NC tracks and lobbies on behalf of owners and operators to ensure legislation is favorable for the golf industry

Supporting WE ARE GOLF and National Golf Day to protect our industry and business interests

Operating Solutions

Golf Business Magazine

Official monthly publication of the NGCOA provides solutions to grow revenue and control costs

NGCOA.ORG Website

Resources include online manuals, articles, distance learning (webinars), Circuit eLetter, email updates and tee time solutions

Online Buyers Guide

NGCOA directory of industry suppliers and online buyers guide

Third Party Reseller Issues

Your advocate on third party reseller issues that affect your profitability

Compensation & Benefits Survey

A great tool in staffing

Chapter Annual Meeting

Education and Networking

Top speakers, networking, golf and reception

Awards

Recognition for Private Club, Public Course, Service to Golf, Environmental Stewardship

VIP Party

Complimentary food and beverage and great networking with your colleagues

Regional Services

North Carolina Golf Business Newsletter

Official quarterly newsletter providing news, regional updates and event information

NCGOLF.ORG

Official website of NC GCOA includes resources for news, member directory and free job postings

Collaborating with Allied Associations

Working with CMAA, GCSAA, PGA and state golf associations on key industry issues

Partner Program

Establishing relationships with key suppliers to partner with NC GCOA to benefit member clubs

Surveys

Conducting periodic surveys on important topics such as health care costs and business practices

Rounds Growth

Player Development

NGCOA partners with allied associations to offer player development programs including:

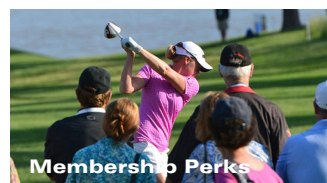
- Get Golf Ready
- Drive Chip & Putt
- PGA Junior League
- The First Tee
- Women's Golf Day

Membership Perks

NGCOA members receive special perks from our allied associations

- Free admission to championship golf events
- Free admission to PGA Merchandise Show
- Free admission to PGA Fashion and Demo Show

"Without a doubt, the best investment I have ever made in the golf business is my membership in the NGCOA. In my first year, I found solutions that saved over \$15,000. Since then, I have learned many lessons from fellow owners/operators, and each of those was worth more than my dues. – Del Ratcliffe, Ratcliffe Golf Services





National Golf Course Owners Association and North Carolina GCOA Application for Membership

Golf Course/Company:

Street Address: City: State: Zip:

Mailing Address (if different): City: State: Zip:

Owner Name: Title:

Phone: Email (required for members-only logins):

Primary Contact (if different): Title:

Phone: Email (required for members-only logins):

Website: Tax ID# (required for cash rebates):

• **Two-for-One Membership** – When you join, you become a member of both the NGCOA and the North Carolina Chapter. Together, we represent you on national and local issues, help you connect with peers, and provide educational and savings opportunities. Here's your first chance to save! Save 10% on membership dues when you choose a three-year membership.

One-Year Membership Dues

<input type="checkbox"/> 9 Holes/Golf Range	\$260
<input type="checkbox"/> 18 Holes	\$495
<input type="checkbox"/> 27 Holes to 36 Holes	\$750
<input type="checkbox"/> 3 – 5 Courses*	\$975
<input type="checkbox"/> 6 – 10 Courses*	\$1,900

*course = 18 Holes

SAVE 10% - Three-Year Membership Dues

<input type="checkbox"/> 9 Holes/Golf Range	\$702 (save \$78)
<input type="checkbox"/> 18 Holes	\$1,337 (save \$148)
<input type="checkbox"/> 27 Holes to 36 Holes	\$1,605.50 (save \$178.50)
<input type="checkbox"/> 3 – 5 Courses*	\$2,632.50 (save \$316.50)
<input type="checkbox"/> 6 – 10 Courses*	\$5,130.00 (save \$562.50)

Type of Course (please select one):

☐ Daily Fee ☐ Semi-private ☐ Private ☐ Resort ☐ Municipal ☐ Military ☐ Golf Range; Alternative Facility

If you operate more than one course, please attach contact information on all courses.

• **North Carolina GCOA** - Please check out the chapter's website at www.ncgolf.org.

• **Payment** - Please enclose a check made payable to NCGCOA or pay by credit card at www.ncgolf.org.
Mail (to address below) or email application (dnorman008@gmail.com).

Total \$_____

Credit Card #: Exp. Date: * MC/Visa last 3 digits on signature strip:

Credit Card Billing Address (if different from above):

Name on Card: Signature: