



North Carolina Golf Course Owners Association Membership

Serving Golf in North Carolina

Networking Communities and Conferences

The Accelerate digital platform puts you in the room with owners/operators who share the same challenges as you — a great place to seek solutions. The *NGCOA Conference & Golf Industry Show* offers great networking and education. The *TechCon* event keeps you up-to-date on the latest industry technology.

Advocacy

NGCOA and our North Carolina Chapters are on the job in DC and Raleigh tracking issues that affect our members. NGCOA and allied associations support WE ARE GOLF and National Golf Day to protect our industry and business interests.

Operating Solutions

NGCOA and our chapter combine to offer operating solutions to grow revenue and control costs. Some of our offerings include *Golf Business* magazine, the website www.ngcoa.org, online manuals and articles, distance learning (webinars), *NGCOA Circuit* eLetter, online buyer's guide, email updates and tee time solutions. NGCOA is your advocate on third party reseller issues that affect your profitability.

Chapter Annual Meeting

The chapter's premier event is the North Carolina GCOA Annual Meeting. It features great education with top speakers, networking, golf and a reception. The event includes recognition for North Carolina industry leaders.

Regional Services

The North Carolina Chapter represents courses throughout North Carolina. The chapter publishes *North Carolina Golf Business* newsletter and produces educational meetings, great for networking. The website, www.ncgolf.org is also a great resource for news, member directory access and for your free job postings. The chapter also collaborates with allied associations to focus on impacting your bottom line. The chapter works with vendors through the Partner Program, to

showcase companies engaged in supporting member clubs. The chapter does surveys periodically on important topics such as health care costs.

Rounds Growth

NGCOA partners with allied associations to offer player development programs, such as "Get Golf Ready," "Drive, Chip & Putt," "PGA Junior League," "The First Tee," and "Women's Golf Day."

Membership Perks

NGCOA members receive special perks from our allied associations, including free admission to championship golf events. Privileges vary, but in some cases a guest is included. NGCOA membership also affords free admission to the PGA Merchandise Show.

"Without a doubt, the best investment I have ever made in the golf business is my membership in the NGCOA. In my first year, I found solutions that saved over \$15,000. Since then, I have learned many lessons from fellow owners/operators, and each of those was worth more than my dues. Here in NC, we have saved clubs millions of dollars across the board. When you consider the education, the buying opportunities, the networking, the legislative efforts – membership in the North Carolina Golf Course Owners Association is a no brainer."

– Del Ratcliffe, Ratcliffe Golf Services



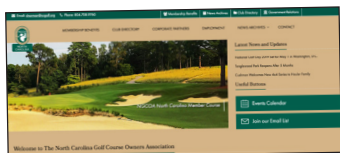
Advocacy



SmartBuy



Awards



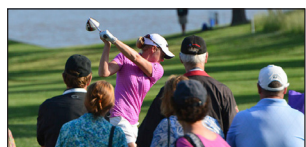
Website



Annual Meeting



Rounds Growth



Membership Perks



VIP Party



Education



Conferences



National Golf Course Owners Association and North Carolina GCOA Application for Membership

Golf Course/Company:

Street Address: City: State: Zip:

Mailing Address (if different): City: State: Zip:

Owner Name: Title:

Phone: Email (required for members-only logins):

Primary Contact (if different): Title:

Phone: Email (required for members-only logins):

Website: Tax ID# (required for cash rebates):

• **Two-for-One Membership** – When you join, you become a member of both the NGCOA and the North Carolina Chapter. Together, we represent you on national and local issues, help you connect with peers, and provide educational and savings opportunities. Here's your first chance to save! Save 10% on membership dues when you choose a three-year membership.

One-Year Membership Dues

<input type="checkbox"/> 9 Holes/Golf Range	\$255
<input type="checkbox"/> 18 Holes	\$510
<input type="checkbox"/> 27 Holes to 36 Holes	\$750
<input type="checkbox"/> 3 – 5 Courses*	\$975
<input type="checkbox"/> 6 – 10 Courses*	\$1,900

*course = 18 Holes

SAVE 10% - Three-Year Membership Dues

<input type="checkbox"/> 9 Holes/Golf Range	\$688.50 (save \$79.50)
<input type="checkbox"/> 18 Holes	\$1,066.50 (save \$118.50)
<input type="checkbox"/> 27 Holes to 36 Holes	\$1,605.50 (save \$178.50)
<input type="checkbox"/> 3 – 5 Courses*	\$2,632.50 (save \$316.50)
<input type="checkbox"/> 6 – 10 Courses*	\$5,130.00 (save \$562.50)

Type of Course (please select one):

☐ Daily Fee ☐ Semi-private ☐ Private ☐ Resort ☐ Municipal ☐ Military ☐ Golf Range; Alternative Facility

If you operate more than one course, please attach contact information on all courses.

• **North Carolina GCOA** - Please check out the chapter's website at www.ncgolf.org.

• **Payment** - Please enclose a check made payable to NCGCOA or pay by credit card at www.ncgolf.org.
Mail (to address below) or email application (dnorman008@gmail.com).

Total \$_____

Credit Card #: Exp. Date: * MC/Visa last 3 digits on signature strip:

Credit Card Billing Address (if different from above):

Name on Card: Signature: