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**VGCSA Board Meeting**

**Hermitage Country Club**

**10:00 a.m., November 14, 2019**

Attendance: Bill Keene, Jeff Whitmire, Tim Doran, Jay Wade, David Walter, Ed Eagle, Mike Mueller, Mark Cote, Sean Baskette, Aaron Wells, Josh Nunn, Kelli Gaudreau, Tyler Eastham, David Norman

Call to order (10 a.m.) – Bill Keene

Approval of Minutes – Motion Sean Baskette, 2nd Jay Wade

Government Relations Update – Kellie Gaudreau; Ambassador Program – Democrats now have control of both the House and the Senate. 21-19 Senate (D) House 55-45 (D)

Filler-Corn - Speaker of the House

Charniele Herring – Chair of House Democratic Caucus

Rip Sullivan – Minority Caucus Campaign Chairman

Issues that will be addressed

Right to work – Gov. Northam has advised he will VETO.

Ratification of the equal rights amendments

Red flag laws will be addressed.

Minimum wage increase

James Nick will be Richmond Ambassador for GCSAA

Jeff Berg will take over 10th District for GCSAA Ambassador

President’s Report

Chapter Delegates – Last week of October at GCSAA HQ in Kansas

Bill Keene gave update from the meeting

All states will have BMP by the end of 2020

GIS – will be in a different building this year in Orlando, slightly smaller building, more accessible.

Concern that GIS is shrinking and will affect GCSAA funding

GCSAA Elections

*Kevin Breen for Sec/Treasurer – and Kevin Sunderman from floor and Douglas Dykstra as second director, Glenn Matthews if Sunderman is not voted from floor nomination. Motion Sean Baskette, 2nd David Walter*

Treasurer’s Report

Slightly down in membership

Virlina Cup for 2020 prepaid 10K

Motion to approve Sean Baskette, 2nd David Walter

Executive Director Report

David Norman gave an overview of the management report.

Partners are up

Rounds 4 Research revenue doubled

2020 Budget

David Norman reviewed the 2020 budget

Motion to approve – David Walter, 2nd Jay Wade

Local Associations - External VP Reports

TTA – Tim Doran

Late December board meeting TBA

Will brainstorm for strong leadership and board participation

Year-end meeting, January 9th, location TBA

ODGCSA – Jay Wade

Annual Meeting December 13 at Viniterra

Decided that James Nick will be new director on the board

8 scholarship applications – decision will be made by 11/15

Ryan Dwyer new director taking over for Doug Houser

GWGCSA – David Walter

Year end was 11/12 at Evergreen

Participation was down due to poor weather

David McGregor new Sec/Treasurer

Mike Owens - VP

Patrick McNamara - President

Bo Jumbercotta – Past President

SVTA – Ed Eagle

Year-end event was successful at Blue Ridge Shadows

VTA – Year-End was in October

Brian Kearns – New president

Mark Madonna - VP

Chip Bass – Sec/Treasurer

Jeff Snyder - Director

Scholarship Winner – Alex Cavaul from VT $1,000

Successful year

BMP Project

Committee reports

BMP - Tim Doran looking for volunteers, Steven Ball was suggested as a candidate

Looking for volunteers

Steven Ball, Cutler Robinson, Mark Murphy, Mike Augustine all suggested by the board. Tim will reach out to them

Look to wrap up the project in early march and have the final updates done.

Mark Murphy with BCG was suggested as a committee candidate

Assistants – Josh Nunn

Slightly higher participation than last year, presentation was well received, the topic was leadership.

Annual Conference (Dec. 2-3)

The board discussed the conference lineup.

Golf

Virlina Cup – Excellent event, Carolina’s won the cup this year. Looking to have it hosted at Farmington CC next year.

Saylor – Successful event and honoring Dick Fisher was well received.

Match Play recap – New champions – Chris Roberts and Paul Van Buren, successful event, everyone had a great time.

Long Range Planning

Site Visits – Bill Keene stressed the important of doing site visits to get our members engaged. Chase Rogan is available to ride along on the site visits.

Mark Cote suggested riding along with a distributor during the day to do site visits.

Membership - Recruitment, Assistants, EM’s

Site Visits may help with recruiting Assistants and Equipment Managers.

Partner Program (recap)

David Norman went over the partner program – raised $118,500 in 2019.

No price change this year.

Turfgrass

VA Tech Turfgrass Research Classic

*All sponsorship revenue has been collected and will write a check to VTF $42,840*

Website & Social Media

*Update pictures on the website*

*Open new way of signing up members.*

Upcoming Events

VGCSA Conference (Dec. 2-3)

VTC Conference & Show (Jan. 21-23)

GCSAA Conference & Social Event (Jan. 27-30)

State Legislature Visit (January 16)

MAGC Conference (Early March TBA, Farmington CC)

Board Mtg. (Proposed dates 2020 – January 16, April 23, August 6, November 12)

New Business

Executive Session - Award Committee Voting (Buy Sod Scholarships, DSA and ESA awards), Nominating Committee (Affiliate & Assistant Reps), Staff Review

Adjourn – 1:15 pm