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**NGCOA Mid-Atlantic Board Conference Call**

**3:00 pm, Tuesday, November 22, 2016**

Mike Bennett, Mike Fentress, Don Ryder, Joe Hills, Rick Rounsaville, Mike Hatch, Bob Swiger, Damon Devito, David Norman, Glen Byrnes

1. Call to Order: Mike Bennett – 3:04
2. Approval of Minutes - Mike Bennett Motion, Rick Rounsaville 2nd.
3. Treasurer’s Report David Norman gives an overview of Budget – Motion – Mike Hatch, Mike Fentress 2nd
4. Annual Meeting Recap – Overall consensus, it was a great meeting.
   1. MB thought meeting was good but felt a little crammed and suggested maybe adjusting the schedule.
   2. DD suggests the awards 1st and not speech, smile, thank you, picture, cut down intros.
   3. Mike Hatch noted Jay Karen was impressed by the event.
5. Health Care and Benefits Survey
   1. 26 Respondents, various types of clubs responded
   2. Distribute to everyone and put on the website with link to results
   3. Relay results to National
6. Government Relations with National
   1. Overtime rule starts Dec. 1st
   2. Outlook with New Administration
      1. Get VA and MD Trump clubs as members and active
7. 2017 Chapter Relationship with National
   1. Michigan and Indiana have previously broken away from the traditional National affiliation relationship
   2. Administration, Marketing, Accounting
      1. DN went over how admin and dues structure, marketing, accounting has changed with National and how it will affect the chapter and how it is run.
      2. Motion to have David send over new budget with new management fee structure and there will be another board meeting to discuss
8. 2017 Partner Program – we are up this year and have potential to get new partners with change, such as Club Car and Toro.
9. Old / New Business
   1. Holiday Auction is underway
   2. 1757 Club has been offered by Joe Gohlmann for 2017 Annual Meeting
10. Adjourn – 4:02