

## 2021 Heron Lakes Men's Club Annual Report Membership Information



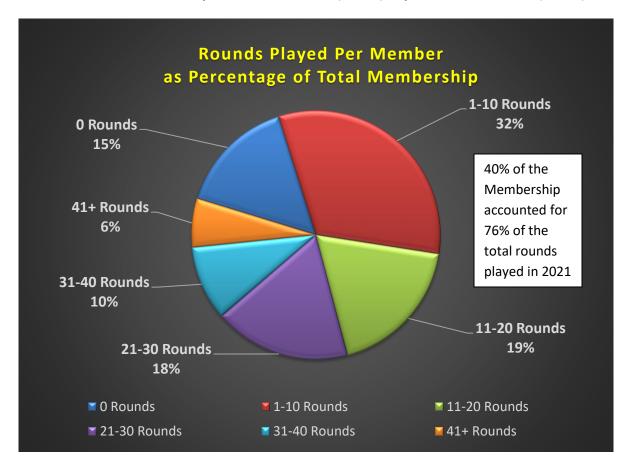
**Total Members** – 344

(311 in 2020; 299 in 2019)

- Regular Members 141
- Senior Members 103
- Super-Senior Members 100
- Board Members 16
- PGA/Professionals) 2
- Honorary Members 5

- **Early Bird** 239 (up 26%)
- Average Age 54 years old
- Average Handicap 11.4 index
- Returning Members 244 (71%)
- New Members 100 (29%)
- Oregonians 220 (64%)
- Washingtonians 124 (36%)
- Average Rounds/Member 15

**Rounds** – 5194; up 14% from 2020 (4554), up 24% from 2019 (4196)

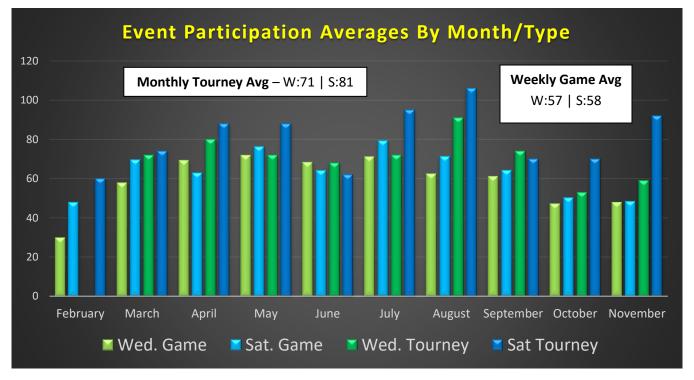


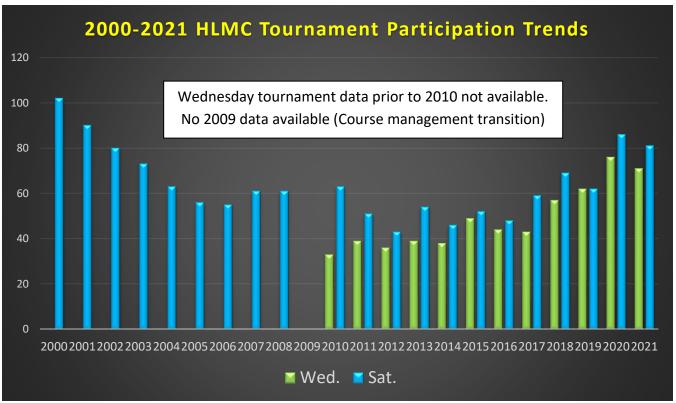
- 15% of the Membership did not participate in a single Club event in 2020, but this is lower than the previous three years (16%, 19%, 22%); participation increasing
- Club "mass emails" averaged an open rate of 73% (up 3% from 2020)
- 30% increase in new members, 4% increase as % of total membership and 2% increase in Washingtonians as % of membership (compared to 2020)
- Average member age same as 2020, but 9% increase in members under age 50



## 2021 Heron Lakes Men's Club Annual Report Detailed Event Participation Data





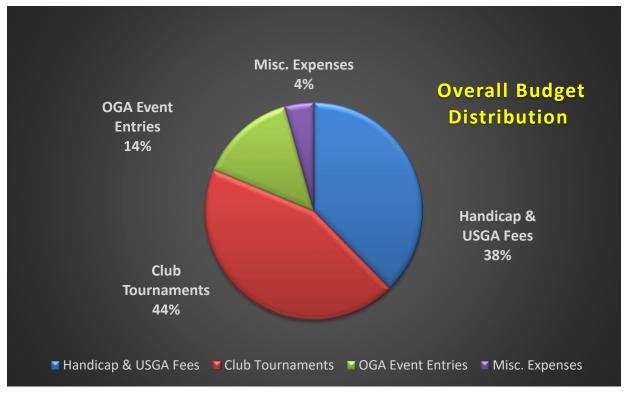


- Total round increase (14%) from 2020; rounds spread over more dates & members
- 3-5% decrease in player/round avg due to added February dates and less rainouts
- February President's Cup Alt. Shot tournament doubled in participation from 2020
- Summer Black & Blue Saturday games did <u>NOT</u> cause any drop in participation



## 2021 Heron Lakes Men's Club Annual Report Financial Summary







- 25% of Club kick-ins went towards four season-long tournaments, all members were <u>automatically entered</u> at no extra cost and 50 members (15%) received a prize(s); 271 members (79%) received prizes during the year with an average of \$344/member; on average, 120 members (35%) received a prize each month
- Sat/Sun Majors included four 2-Day events (Civil WAOR, Best-Ball, Club Championship & Member-Guest) and accounted for 8 tournament rounds (40%), hence the higher distribution of funds compared to Wednesday events. Prize handout improved from 2020 but could be more consistent (looking into Venmo as an option).