



MINUTES: NORTH YORK WINTER TENNIS CLUB

Meeting:	Annual General Meeting	Meeting No.:	44
Date:	November 1, 2021,	Chair:	Todd Archibald
Time called to order:	7:10 PM	Secretary:	Dave Duguay
Adjournment:	7:30 PM	Sites:	NYWTC Office Via Zoom

Board Members present at the Office:

Todd Archibald, Steve Andrews

Board Members via Zoom:

Fiona Brown, Dany Lester, and Don Thomson

Apologies: Sue Kormendy

Staff Management Members present at the Office:

Dave Duguay, General Manager, Alfredo Gaudite, Assistant Manager

NYWTC Members via Zoom: Anne Madden & Aline Gonsalves

Proxies: 17

1. Additions to the Agenda:

Todd Archibald, President of the NYWTC welcomed all attending members and asked if there were any additions to the agenda. None were put forth.

2. Approval of the Minutes of the 2019 Annual General Meeting

Copies of the minutes of the 2021 Annual General Meeting were posted online in early October and available to all members. Fiona Brown moved a motion to approve the minutes of the Annual General Meeting, dated Dec 8, 2020. Anne Madden seconded the motion. MOTION CARRIED UNANIMOUSLY.

3. Report of the Treasurer and Appointing Auditors:

Dany Lester presented the report:

- Good evening, everyone. Firstly, on behalf of the board, I would like to thank all of our members for their support and understanding throughout this pandemic.



NORTH YORK WINTER TENNIS CLUB

- Your board and management have worked to balance the financial requirements of the club while being sensitive to member's needs.
- Given that the club was only open for play 16 days in fiscal 2021, 100% of membership fees plus 100% of any unused PCT fees were refunded to members at the end of the 2020/2021 season.
- The combination of very few operating days plus the refunds given to members resulted in an almost \$1,000,000 reduction in gross revenues compared to the previous fiscal year. This reduction in revenues was partially offset by management's success in lowering operating costs to their minimums, and monies applied for and received from government subsidy programs.
- As a result, the club had a net loss in 2021 of approximately \$300,000. As Todd mentioned earlier, this loss would have been significantly higher in the absence of the government assistance programs. The loss was financed from cash reserves on hand.
- The board felt that it would be too onerous to try to recover the reduction in cash reserves in one year, so for the 2021/2022 fiscal year, the board authorized a minimum \$50.00 plus HST increase in membership fees and a \$2.00 per hour increase in court fees. Also, because existing members received a credit on their account for their 2021 membership fees, members only had to pay \$50.00 + HST to renew their membership for the 2021/2022 season.
- Based on these modest fee increases, it will take a several years of operating surpluses to restore the cash reserves to their pre-pandemic level, however with approximately \$600,000 in unrestricted reserve funds at the end of the 2021 fiscal year, there remains sufficient cash reserves to complete the capital projects forecasted for the coming years.



- Finally, I would like to note that the fiscal June 30, 2021, financial statements were audited, and that the auditors found that the financial statements presented fairly, in all material respects, the financial position of the club.

Dany moved a motion to accept the Financial Statement as presented. Aline Gonsalves seconded it. MOTION CARRIED UNANIMOUSLY.

4. Management Report:

The past year was one to forget. We only were able to open for 16 days. Meanwhile still have many obligations to fulfill.

We took advantage of the lockdown by revitalizing the East and South clubhouses.

We also took advantage of the down time and arranged to replace the North bubble. It had surpassed its life span and we had the funds in reserve to carry forward with this improvement. Members this year will enjoy a nice new bubble here at the north club. We also had the court resurfaced at Cassandra in Sept 2020.

Once again, our head pro Tyler Prescott, is a multi-time coach of the year winner as well as winner of Tennis Canada Coaching excellence award.

The NY Winter Tennis Club continues to work on our booking system and our website.

I would also like to thank my senior staff members Alfredo, Barb, Andrew, and Bev. These excellent employees bring experience, dedication, and professionalism to our team.

I would also like to thank the 20+ desk staff that are your main contact at the club.

Thank you everyone for taking the time tonight to log into our 2nd zoom AGM. We look forward to a long enjoyable winter.

5. Report of the President:

Todd welcomed everyone to the 2020-2021 and thanked everyone for taking the time to attending our 2nd virtual AGM Meeting.



Todd explained the \$300,000 loss could have been far worse without the Government subsidies.

He thanked Dave, Tyler, and Alfredo for the work they did over the past year during the shutdown. They repainted the East and South Clubhouses as well dismantled the north bubble and cut it up for disposal. This work carried out by these 3 saved the club thousands.

He gave a review of his Board and a little history behind each person.

6. Election of Board Members:

Don introduced Nominee Norman Lee and gave a brief introduction.

Norman Lee

Norman comes to the Board with a vast background in IT. We went out looking for this background to replace Trevor Roe who guided our IT for the past 20 years. Norman works for the Ontario Government as a Senior IT Architect. His skills will be greatly appreciated on the board. He has also served on summer club boards in various positions. He has also passed his instructor 1 course to teach tennis through the OTA.

Don, as past president, presented the slate. As there were no other nomination, he Moved the acceptance of the slate as presented. Seconded by Fiona Brown. MOTION CARRIED UNANIMOUSLY.

The following names are the Slate for the 2021 2022 season.

Todd Archibald, Steve Andrews, Fiona Brown, Sue Kormendy, Norman Lee, Dany Lester & Past President, Don Thomson

7. Other Business:

Todd opened the floor and there was no other business.

8. Motion to Terminate:

Steve Andrews made a motion to terminate the meeting. MOTION CARRIED UNANIMOUSLY.

Meeting terminated at 7:30 PM.