



**Steven A. Furman**  
Director of Hospitality Operations  
Forewinds Hospitality

**Mr. Steven A. Furman** serves as Director of Hospitality Operations for Forewinds Hospitality, LLC, headquartered in Newark, DE. In this capacity, Mr. Furman is responsible for integrating and systematizing all hospitality operations and training related to food and beverage, golf and golf membership services across Forewinds' network of golf destination properties.

A seasoned hospitality industry executive, Mr. Furman brings 30 years of food and beverage operations, sales and marketing experience to his new position with Forewinds Hospitality. Mr. Furman began his career at Bally's Park Place Casino Hotel, Atlantic City, New Jersey, where he served as Assistant Director of Food and Beverage Operations for nine years. He was responsible for the oversight of 12 restaurants and four lounges including budget management, monthly revenue and payroll projections.

In 1989, Mr. Furman left the casino industry and traveled to Kentucky where he served as General Manager, Food and Beverage Operations for Waterfront Association independent upscale seafood and steak restaurant destination company. In just two short years, he increased annual sales by just over \$2 million, developed a guest satisfaction program and researched and created a new wine list increasing wines sales by \$200,000. From 1991 to 1997, Mr. Furman served as Corporate Director of Operations for HSC Hospitality Corporation in Dallas, Texas, where he leased and managed 12 hotel food and beverage outlets. During this time, Mr. Furman, increased sales, reduced food costs and successfully opened nine new restaurants.

In 1997, Mr. Furman returned to New Jersey to serve as Vice President of Operations for the Hardshell Café Restaurants headquartered in Marlton, New Jersey, which owned and operated five seafood restaurants and wholesale food operations. After three years with the organization, Mr. Furman spent some time consulting on customer service and restaurant operations for SAF Consulting in Marlton, New Jersey as well as Prezzo Restaurants in Boca Raton, Florida before returning to Bally's Atlantic City Casino Hotel in 2003 as Director of Food and Beverage overseeing 19 restaurants and four lounges.

Mr. Furman earned a Bachelor's of Science with honors in Hospitality Management from Lynn University, Boca Raton, Florida. Other formal professional training includes: education in French wines by Le Comite National de Vins de France; leadership skills training by Padgett-Thompson, Inc. and successfully completed Reitman Industries wine seminars. He is a member in good standing of the Club Managers Association of America. A native of Brooklyn, New York, Mr. Furman resides in Linwood, New Jersey, with his wife and two children.